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A New Way to Book Palace and Le Blanc



Palace Resorts and **Le Blanc Spa Resorts** have launched a travel agent booking site that makes it easier for agents to book client vacations online. The site gives agents a one-stop shop to satisfy clients with the best rates, packages and promotions.

Each agent has a private login and personal profile that tracks and records all existing reservations and provides advanced platforms on which to create new bookings. Agents can book everything from a land-only reservation—earning them 12 percent direct commission—to a variety of vacation packages, spa packages and anniversary packages, offering 10 percent commission. The site also allows agents to search with advanced options for more specific booking parameters, choose desired airfare itineraries directly on the site, add on any existing promotional offers, learn more about each hotel and room category without exiting the site, and e-mail price and itinerary quotes to clients for approval before final booking. After a client vacation is booked, and up to seven days before travel, agents can return to the site, access the specific reservation and add resort services and amenities.

Additionally, the *Travel Agent Bonus Commission Program* on the site offers an incremental bonus commission for direct bookings as well as bookings made through their preferred wholesaler or GDS with an earning potential of up to \$1,250 for every 10 rooms booked.

For more information, visit palaceresorts.com/travelagents.